"Escape from Taxes" My Journey from the UK to Dubai

Host: Founder and CEO of Black Swan Business Set Up Services

Guests: Kalvin Morris (Obsessed to Success), Stuart Redbond (Redbond and Co Accountants)

Glimpse of the Podcast

In this insightful podcast, host Rupa engages in a deep conversation with guests Kalvin Morris (Obsessed to Success) and Stuart Redbond (Redbond & Co Accountants) about relocating a business from the UK to Dubai, financial advantages, and entrepreneurial growth. They discuss Dubai's tax-free benefits, streamlined business setup, and the lifestyle perks that attract global entrepreneurs. Kalvin shares personal, life-changing experiences that shaped his relentless drive for success, while Stuart emphasizes the power of mindset, goal-setting, and breaking personal limitations to scale a business. The discussion is filled with valuable lessons on resilience, ambition, and making the most of life's opportunities.

Introduction

Rupa:

Hello and welcome to another episode of *The Business Blueprint*! I'm your host, Rupa Ja, and today we have an insightful conversation lined up for you. If you've ever considered moving your business from the UK to Dubai or wondered how entrepreneurs are scaling their businesses in a tax-friendly environment, you're in the right place!

Joining me today are two incredible guests – Kalvin Morris, the founder of *Obsessed to Success*, a platform dedicated to helping business owners achieve exponential growth, and Stuart Redbond, a seasoned accountant and entrepreneur from *Redbond and Co Accountants*, who has been helping businesses navigate financial strategies for success.

Welcome to the show, Kalvin and Stuart!

Kalvin & Stuart:

Thanks for having us, Rupa!

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Why Move to Dubai? The Business Landscape

Rupa:

Let's start with the big question that's on everyone's mind: Why move from the UK to Dubai? Kalvin, you made the shift, and it has clearly worked wonders for you. What motivated you to make this move?

Kalvin:

Great question, Rupa! For me, it was a combination of factors. The UK tax system was becoming more and more burdensome, and I found myself constantly looking for ways to keep more of what I earned. Then, I visited Dubai, and it completely changed my perspective. The business-friendly regulations, zero income tax, and the overall energy of the city made it a no-brainer for me.

Stuart:

I completely agree with Kalvin. From an accountant's perspective, I see so many entrepreneurs in the UK struggling with high taxes and unnecessary bureaucracy. Dubai offers an alternative—no income tax, no capital gains tax, and a growing business ecosystem that welcomes innovation.

Rupa:

That's really interesting. But some people might think that moving a business to another country is complicated. What would you say to that?

Kalvin:

It's actually easier than people think! Setting up a company in Dubai can take as little as a few days. There are free zones specifically designed to attract foreign investors, and the government is super supportive of businesses coming in.

Stuart:

Exactly! The main thing is to get the right guidance. There are different types of licenses, and choosing the right one for your business is crucial. But once you get past the initial setup, you'll wonder why you didn't do it sooner.

Living in Dubai vs. UK: Lifestyle and Costs

Rupa:

Kalvin, you've been living in Dubai for some time now. What has your experience been like compared to the UK?

Kalvin:

Oh, it's been a game-changer! The quality of life here is incredible. You wake up to sunshine

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every day, the infrastructure is world-class, and there's a thriving community of entrepreneurs. It's also a very safe place to live, which is a huge plus.

Stuart:

And let's talk about cost of living. Yes, some things might be more expensive, like luxury rentals or dining out at high-end places, but overall, with zero income tax, you end up keeping so much more of your earnings. That offsets any extra costs.

Rupa:

That makes a lot of sense. But do you ever think about moving back to the UK?

Kalvin:

No chance! Dubai is home now.

Mindset and Success: Overcoming Challenges

Rupa:

Kalvin, you've built a successful coaching business. But I know that success doesn't come without struggles. Was there any defining moment in your life that shaped you into who you are today?

Kalvin:

Yes, absolutely. When I was nine years old, I witnessed my best friend get run over and die right in front of me. That was a trauma I carried for a long time. Later, in my twenties, another close friend fell from a balcony and died while we were at a party. These moments gave me a harsh but real perspective on life—it can be taken from you in an instant. That's why I operate with a mindset of *just do it*. I don't believe in failure. Mistakes aren't mistakes, they're just lessons.

Rupa:

That's such a powerful way to look at things. It's inspiring how you turned tragedy into drive. Stuart, would you say you have a similar mindset?

Stuart:

Yes, I think so. I've always believed that if you think positively, good things happen. I set goals and make them happen. For example, if I made a certain amount last year, I tell myself, *Next year, I'm making even more*. There's no limit except the ones you put on yourself.

Rupa:

That's a great insight! So many entrepreneurs struggle with self-doubt and fear of failure. But you both have shown that mindset plays a huge role in success.

Advice for Entrepreneurs Looking to Scale Their Business

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Rupa:

Stuart, as someone who has scaled multiple businesses, what advice would you give to entrepreneurs looking to break their own limitations and grow?

Stuart:

The biggest thing is surrounding yourself with the right people. You need a strong team and a support system. You also need to push beyond your comfort zone. If you just "tick by," you won't grow. You have to go out and make things happen.

Kalvin:

I agree. And I'd add that action is everything. Don't overthink, don't wait for the perfect moment—just do it. Opportunities come to those who are in motion.

Rupa:

That's gold! Entrepreneurs listening to this should take notes.

Conclusion

Rupa:

Kalvin, Stuart—this has been an incredible conversation. Thank you both for sharing your journey, insights, and advice.

Kalvin & Stuart:

Thank you for having us!

Rupa:

To our listeners—if you've ever thought about moving your business to Dubai, now you have all the insights you need to get started. Let us know what you think of this episode and what topics you'd like us to cover next. This is Rupa Ja, signing off from The Business Blueprint. See you next time!

Thanks for downloading this podcast script. We hope you have learned something new from here! If you have any questions regarding this podcast, do let us know.



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