

BUSINESS **SERVICES** **SETUP**



www.blackswanbss.com

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ABOUT US

Black Swan Business Setup Services is one of the leading Corporate Service Providers in UAE, Oman & KSA. We have contributed to shaping the business setup services industry over the last 10 years with an incredible track record of incorporating more than 5000 companies for our clients across the globe. We offer services from setting up to scaling up through a team of highly experienced professionals. Located in the heart of the city, we cater to all industries and 100 different jurisdictions. F&B, Health sector, Trading, Education, Consulting, Services, Ecommerce, and logistics are some of the sectors we cater to.

“ We believe in going the extra mile and achieving something above Client Satisfaction and that is "CLIENT HAPPINESS".

MISSION

Our mission is to provide efficient, cost-effective, and personalized services of the highest quality possible, to help businesses expand across the globe easily. We aim to make the market entry process as easy as possible & effortless encouraging all entrepreneurs & Brands to go global.

VISION

Our vision is to be the premier partner for small and medium-sized businesses on their journey to global success. We strive to empower our clients with the tools and resources they need to become leading international brands in their respective industries.

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MESSAGE FROM THE FOUNDERS



Black Swan Business Setup Services started with a vision of becoming the catalyst for newly launching businesses in the UAE however we turned out to become the market leader in Business Consultancy services in the UAE.

Over the years, Black Swan has grown steadily with a clear focus on deliverables, backed by zealous support from our clients and the steady economic growth witnessed by the UAE.

Black Swan has a dynamic team to meet the expectations of our valued customers. As a company, we have grown from strength to strength due to our focused approach to excellent client service, transparency, integrity, and partnership-building.

As we continue to grow and accomplish our goals, we recognize that it is our people, ideas, and values that enable us to do so. Wherefore, offering an atmosphere conducive to fostering a strong, friendly, and efficient working relationship between our team and valuable clients is always our absolute priority.

At Black Swan, we strive to strengthen our portfolio, enter into new markets, and extend our reach across the globe. We hope you engage with us and allow us to serve your business



WHY BLACK SWAN?



Transforming Visions into Triumphs, Every Strategic Move Unleashes Infinite Possibilities.

The Journey Begins

Black Swan Business Setup Services was founded with a team of three members, committed to guiding individuals in launching businesses in Dubai and other emirates.



2016 -2017

2019



Oman Branch

Expansion to Oman. The company took its first stride in international expansion by opening its initial branch outside the UAE, located in Muscat. Team size 15+.

Business Center & Co-Working

Black Swan Business Set Up Services initiated its inaugural business center and co-working space in Business Bay, Dubai, aiming to support startups and SMEs by sustainable workspaces.



2020

2021



Business Center Expansion

Subsequently, another center was established the following year. At present, over 100 corporates benefit from our Kingdom of Saudi serviced offices, effectively minimizing their expenses. Our boasts a spacious as a central hub for business. In a adorned with exquisite interiors, top-notch facilities, and a thriving community.

Kingdom of Saudi Arabia

Black Swan has its presence in the Kingdom of Saudi Arabia, a nation boasting a population exceeding 56 and consumer activities. This expansion enables our customers to tap into the strength of one of the region's most robust economies.



2022

2025



Business Blueprint and Real Estate

Black Swan has diversified its portfolio by venturing into the consulting offer comprehensive support, the company now engages in management and strategy consulting, providing clients with a 360° approach to meet their business needs.

OUR SERVICES



MAINLAND COMPANY FORMATION

100% Expat owned companies or local partnership companies, LLC sole establishment civil or branch company.



FREEZONE COMPANY FORMATION

UAE allows foreign companies and individuals own 100% shareholding in these companies.



OFFSHORE COMPANY FORMATION

Offshore companies are virtual companies with no office requirement or VISA eligibility.



TRADEMARK SERVICES

Copy right services & brand registration / trademark registration for all business.



BANK ACCOUNT SERVICES

Business bank account opening service with bank guarantee for business setup.



VISA SERVICES

Investor VISA, Family VISA, Employee VISA, Maid VISA, Pet VISA & Property VISA.



PRO SERVICES

Renewals, Amendments and other AMC services for your business.



VAT & ACCOUNTING

We offer affordable VAT accounting service for our customers.



BOOK KEEPING

Important responsibility of recording all the financial transactions of the company.

COMPLETE HAND- HOLDING FROM A TO Z

At Black Swan, we understand that every business is unique. That's why we provide tailored solutions that are designed to meet your specific requirements. Our team of experienced consultants has a deep understanding of the local business landscape, and we'll work closely with you to identify the most suitable company structure for your business.

We'll also provide you with the necessary guidance and support to ensure that your business is set up for success. Whether you need help with visa processing, accounting, or legal compliance, our team of experts is here to support you every step of the way.

**REGISTER YOUR
COMPANY NAME**

**COMPLETING THE
VISA PROCESSES**

**ACQUIRING A
BUSINESS LICENSE**

**OPENING A
BANK ACCOUNT**



WHY PEOPLE ARE CHOOSING THE GULF?



100 % FOREIGN
OWNERSHIP

100%
REPATRIATION
OF CAPITAL AND
PROFITS

100% EXEMPTION
OF IMPORT AND
EXPORT DUTIES

COST-EFFECTIVE
OPTIONS

STAPLE AND
CLEAR
REGULATION

NO
PERSONAL
INCOME TAX

NO OR LOW
CORPORATE TAX

STATE-OF-THE-ART
INFRASTRUCTURE

SAFETY &
SECURITY

QUALITY LIFESTYLE

POLITICAL STABILITY

OTHER ACCESSORY SERVICES

CO-WORKING
SPACES

PREMIUM OFFICE
SERVICES

NOTARY &
LEGALISATION

PRODUCT
REGISTRATION

COMPANY
LIQUIDATION

LEGAL
TRANSLATION

AML & UBO
REGISTRATION
ACCOUNTING &
BOOKKEEPING
GOVERNMENT
APPROVALS

CUSTOMS &
CHAMBER
REGISTRATION
HR SUPPORT

GOLDEN
VISA

MARKETING
SUPPORT





OUR CLIENTS

Black Swan boasts a significant client base comprising global companies with longstanding relationships cultivated over many years. These clients span diverse industry sectors, including Manufacturing, IT, Finance, Fashion, Education, Medical, Pharma, Oil & Gas, F&B, Hospitality, and more.



CLIENTS TESTIMONIALS

Here are few testimonials from our reputable clients.



HeikalSinn
Sastre Creative Media LLC
★★★★★

Thank you to the whole Black Swan team for the excellent work, always being pro active and facilitating all my requests. The pricing structure is very competitive and the service outstanding. I highly recommend the service.



Christelle Fidol
FMP Homes Real Estate
★★★★★

Thank you, Black Swan, for the superb service and to your team for meeting the tight deadlines! They managed to turn the whole process into such a pleasant experience and greatly reduced the pressure for first-time entrepreneurs like me."



Alisha Merchant
Tian Yi Lifestyle Consulting
★★★★★

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Prasanth Edassari
Gravity Consultant
★★★★★

Black Swan is not like a usual company formations firm. They not behind anyone for every deal that they close. What I like the most about them is their advisory approach and ability to provide various options to choose from before we decide on a trade license. Highly recommended

OUR TEAM



"Incredible things in the business world are never made by a single person, but by a team".

- Steve Jobs

DUBAI



BUSINESS CENTER

Nestled in the heart of the dynamic Business Bay district in Dubai, **Black Swan** Business Centre stands as a beacon of excellence, providing a sophisticated and strategically located workspace solution for businesses of all sizes. We are more than just an office space, it is a hub for innovation, collaboration, and success. Whether you are a startup looking for a dynamic environment or an established enterprise seeking a strategic location, We are here to elevate your business presence and empower your journey towards excellence in the heart of Dubai's thriving business landscape.



OUR SAUDI OFFICE

Saudi Arabia's ascent as a global market is propelled by Vision 2030's commitment to economic diversification, fostering growth in non-oil sectors like technology, tourism, and renewable energy. Robust investment initiatives and regulatory reforms are nation's economic expansion. The strategic geographical location positions Saudi Arabia as a key player in international trade and innovation further strengthens its competitiveness on the global stage. With a focus on sustainable development and a dynamic business environment, Saudi Arabia is poised for significant global market growth.

We are a leading consultancy firm specializing in facilitating business establishment and expansion in Saudi Arabia. We assist clients in overcoming the challenges of navigating regulatory frameworks, legal procedures, and cultural dynamics unique to the Saudi market. We are guiding businesses through the intricate process of establishing and growing in the Kingdom. By combining local insights with global business acumen.



OUR PORTFOLIO

These are few out of our clients that we have helped to setup their companies in Saudi.





OUR OMAN OFFICE

In the vibrant landscape of Oman's business environment, entrepreneurs and investors seeking to establish a successful venture often face a myriad of challenges. Navigating through regulatory frameworks, legal procedures, and cultural nuances can be a daunting task. Recognizing these complexities, In 2017 we emerged in Oman as a beacon of support, providing comprehensive solutions to transform ambitious business ideas into thriving realities. We have earned a reputation for strategic guidance, meticulous planning, and unwavering support, catering to a diverse range of industries.



OUR PORTFOLIO

These are few of our clients that we have helped to setup their companies in Oman.



OUR HIGHLIGHTS

BUSINESS

What makes the UAE's entrepreneurial ecosystem flourish?

Industry trends shed light on start-up and investment trends



"We are always ready to give 360-degree support to our clients"

Rajna Isha, CEO and Founder, Black Swan

What are the key jurisdictions where you can help businesses set up operations?

Black Swan helps entrepreneurs set up their businesses in Dubai, Oman, Saudi Arabia and other GCC countries.

We are in the market since 2016 and until now we have incorporated more than 1,000 companies.

We are a registered agent with more than 20 free zones in the UAE such as DFEA, Shams, Meydan, Rakez, DMCC, DAFZA, Rasht, Jafza, Union AJ, Qawasim Free Zone, Rast, and Hamraiah Free Zone.

expansion plans for the firm?

Our vision is to help businesses enter dynamic and growing markets easily and chart the road to success for international brands and companies. The GCC region is growing fast, providing amazing opportunities to global businesses with its world-class lifestyle and infrastructure.

We want to help entrepreneurs relocate to Dubai and launch their businesses worldwide.

Black Swan has a competent team of business consulting professionals who are ready to give 360-degree support to their clients. From consultation to incorporation, visa and bank account opening. We also support our clients in bringing their families, recruiting employees and choosing an office. We offer all services under one roof.



Rajna Isha, CEO and Founder, Black Swan



Black Swan: Handholding Clients Set-up Operations with a complete 360-degree Support

The demand for setting up business operations in Middle Eastern countries is exponentially increasing at the moment. Financial stability, rapid economic change, the growth due to its strategic geographic location, and most importantly the ease of doing business in the region (Gulf countries) are some of the major contributing factors for such a massive rise in demand. In the year 2020, UAE was ranked as one of the best countries for entrepreneurship and ease of doing business. Its capital, Dubai has emerged as a huge economic ecosystem. But for the region to grow as one of the best international financial hubs, more is the need.

Observing the growing trends in the Middle East market, Rajna Isha and her husband, a non-resident professional based in the United States, decided to start Black Swan in 2016. The vision was to set up the providing opportunities for helping businesses and entrepreneurs to set up, operate and grow in the Middle East.

"We facilitate everything to our clients so that they don't have to rely on different vendors. There is no trial and error involved here"

Setting up a business entity and carrying it to a business from scratch can often turn out to be a daunting task. It is not only time-consuming but also expensive. But one is required to do it. At Black Swan, a complete handholding right from the set-up of companies to carrying out Bank accounts, office, or retail space, and all the other things like visas, taxes, and other things are offered. "We facilitate everything to our clients so that they don't have to rely on different vendors. There is no trial and error involved here," emphasized Rajna Isha, CEO, Black Swan. As a professional for the last 10 years, Rajna Isha is a top professional person has worked as an Assistant Head and Head of HR for prominent Management Institutes in India. She also worked as



Rajna Isha, CEO and Founder, Black Swan

a Business Development Executive and as a Marketing Manager before starting her own venture Black Swan with her husband. Due to her ability to connect and a niche for herself and create other business opportunities in the process, Rajna Isha has been named as one of the most influential women in the Arab nations by the Women of Arab Nations.

From a very humble beginning with just a tiny office space in 2016, the firm has been able to maintain Black Swan as an excellent business with a team of 40 dedicated experts. Over the years, the Black Swan group has achieved a successful track record of providing and establishing companies, leading from a diverse background, from retail retail projects and multinational companies from manufacturers to successfully launching technology firms over time in UAE.

Growing Towards a Promising Future

The entire Gulf, Middle East countries are a strategic location in the world map, almost right in the center between Europe and South-East Asia. The region is a high growth area of the economy. The region has recently opened up the trade, and they are experiencing more business opportunities as well. In line with the trend, the Black Swan group has already set up its operations in Oman in the previous year. In addition, the Black Swan Group is also going to expand in Bahrain, Kuwait and Saudi Arabia, with a well laid out road map for the future expansion already on the cards.



BUSINESS

Black Swan helps businesses go global

Black Swan also offers serviced offices, a co-working space and meeting-room solutions

Published: September 28, 2022 9:00 AM
ON Focus report



Living up to its vision to encourage and firm up the entrepreneurial quotient of the UAE by making the business set-up process easier and hassle-free, Black Swan is today an established brand and one to reckon with among corporate service providers in the UAE and Oman. Offering customised solutions to its clients, Black Swan is an enabler, helping its value partners launch their businesses faster in the Gulf.

The brand's goal is to provide confidence and support to start-ups and brands and help them visualise their growth in this market and manifest success. Comprised of a well-organised team of emotionally intelligent people, and who possess an inherent ability to think from the client's perspective, Black Swan caters to every basic need or information requested by its clients. The brand helps companies to not just scale up in Dubai but also expand operations to Oman, KSA, Bahrain and Qatar. Among these, Black Swan's Oman office is the most active, achieving great appreciation for its services.

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relationships, allowing the brand to enjoy 95 per cent client retention annually. This trust and confidence shown by its clients also helped Black Swan launch its first co-working space in Business Bay Dubai. With a vision statement that reads An Office that Cares, the Black Swan Business Centre clearly states the uniformity in its intentions and service levels.

Black Swan offers serviced offices, a co-working space and meeting-room solutions. With the increase in demand for informal workspaces, one can call this place a blend of classic and modern interiors and a highly energetic environment. The brand is soon expanding to other nations in the Gulf with the groundwork in process. The Black Swan mission is to grow together and help brands go global, and it is accomplishing this by providing its clients the right information and knowledge, as well as by empowering entrepreneurs to be the future they deserve.

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THANK YOU

FOR CHOOSING
BLACK SWAN SETUP
SERVICES

REGIONAL OFFICES

- 📍 Citadel Tower, 3701, Business Bay, Dubai
- 📍 Office 1991 - AQAR, Office No. 207
Al Ghubrah St, Muscat, Oman
- 📍 184, HQ offices, King Abdullah Branch Rd, Al
Wurud, Riyadh 12253, Saudi Arabia
- ☎️ +971 42406939 📞 +971 56 658 2477
- ✉️ info@blackswanbss.com
- 🌐 www.blackswanbss.com

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